## Massachusetts Division of Insurance Annual Report Membership in MEDICAL Insured Preferred Provider Plans by County as of December 31, 2005

MEDICAL	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	MA
Insured Preferred Provider Plans <sup>1</sup>	Members at	Total 2005													
Members By County	End of 2005	Members													
1 Aetna Life Insurance Company	1,063	513	2,507	76	7,354	1,332	1,164	11,119	25,349	10	6,838	2,660	20,411	4,746	85,142
2 Blue Cross and Blue Shield of Massachusetts, Inc.	2,471	1,100	7,618	676	13,227	839	5,103	1,960	40,872	1,903	17,260	7,576	9,377	8,945	118,927
3 Boston Mutual Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
4 (The) Chesapeake Life Insurance Company	6	0	0	0	6	0	0	0	2	0	9	6	1	8	38
5 CIGNA HealthCare of Massachusetts, Inc. 2	16	39	62	0	159	14	384	74	428	0	152	87	74	415	1,904
6 Combined Insurance Company of America <sup>3</sup>	0	0	145	0	0	0	0	4,553	1,120	0	276	0	4,713	0	10,807
7 ConnectiCare of Massachusetts, Inc.	0	9	0	0	4	134	1,669	642	0	0	0	0	0	29	2,487
8 Connecticut General Life Insurance Company	93	6	285	0	216	141	363	77	620	0	830	978	159	254	4,022
9 Corporate Health Insurance Company	1	0	1	0	1	0	0	0	25	0	5	0	5	2	40
10 Fallon Health & Life Assurance Company	20	1	26	2	30	8	10	6	259	4	75	7	22	353	823
11 Genworth Life and Health Insurance Company 4	0	0	0	0	0	0	0	0	0	0	0	1	0	0	1
12 Guarantee Trust Life Insurance Company <sup>3</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
13 (The) Guardian Life Insurance Company of America	37	21	17	18	77	15	10	5	324	2	114	38	35	76	789
14 Harvard Pilgrim Health Care, Inc.	400	13	722	76	1,779	10	50	37	5,918	4	3,174	1,245	1,665	1,246	16,339
15 Health New England, Inc.	26	1,007	7	0	13	250	1,565	799	7	0	8	11	11	79	3,783
16 HPHC Insurance Company, Inc.	91	14	81	2	421	3	11	4	1,150	4	789	373	534	130	3,607
17 John Alden Life Insurance Company	257	35	199	128	223	31	574	101	450	65	221	302	105	73	2,764
18 Markel Insurance Company <sup>3</sup>	0	622	889	0	535	0	0	0	0	0	0	0	0	1,265	3,311
19 (The) MEGA Life and Health Insurance Company	8	1	7	3	27	11	1	108	1,573	11	85	18	53	17	1,923
20 Metropolitan Life Insurance Company <sup>5</sup>	6	0	0	0	48	8	87	16	112	0	36	8	36	0	357
21 Mid-West Life Insurance Company of Tennessee	184	33	93	22	182	7	40	21	326	21	128	139	17	99	1,312
22 Mutual of Omaha Insurance Company <sup>6</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
23 Nationwide Life Insurance Company <sup>3</sup>	501	540	490	17	1,110	189	2,002	356	2,627	5	1,816	603	2,938	1,618	14,812
24 New England Life Insurance Company	0	0	0	13	133	0	91	19	195	26	164	7	111	15	774
25 Peoples Benefit Life Insurance Company	0	0	0	0	502	0	0	0	0	0	0	0	310	872	1,684
26 Time Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	1	0	1
27 Trustmark Insurance Company	0	0	0	0	0	0	0	0	141	0	0	8	4	0	153
28 Tufts Associated Health Maintenance Organization, In	344	65	928	17	2,987	107	369	341	6,513	10	3,075	1,673	1,462	1,561	19,452
29 Tufts Insurance Company	627	133	1,087	1	1,623	319	723	420	3,765	0	1,612	1,366	795	715	13,186
30 UniCARE Life and Health Insurance Company	9	4	43	1	170	16	316	144	685	0	561	68	413	167	2,597
31 Union Security Insurance Company	471	12	15	256	125	0	9	0	240	334	59	83	40	1	1,645

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	Insured Preferred Provider Plans <sup>1</sup>	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Total 2005							
	Members By County	End of 2005	End of 2005	End of 2005	End of 2005	End of 2005	End of 2005	End of 2005	Members							
32	United HealthCare Insurance Company	645	299	2,993	27	1,727	177	2,651	741	4,261	21	1,980	1,366	1,178	1,919	19,985
33	United of Omaha Life Insurance Company <sup>7</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	Total Members	7,276	4,467	18,215	1,335	32,679	3,611	17,192	21,543	96,962	2,420	39,267	18,623	44,470	24,605	332,665
	2005 Massachusetts Population 8	226,514	131,868	546,331	15,592	738,301	72,334	461,591	153,339	1,459,011	10,168	653,595	492,409	654,428	783,262	6,398,743
	2005 Market Penetration Rate 9	3.21%	3.39%	3.33%	8.56%	4.43%	4.99%	3.72%	14.05%	6.65%	23.80%	6.01%	3.78%	6.80%	3.14%	5.20%

<sup>&</sup>lt;sup>1</sup> Information reported by carriers offering a MEDICAL insured preferred provider plan, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.1," which instructs carriers to exclude members for whom the carrier did not bear any financial risk.

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<sup>&</sup>lt;sup>2</sup> Effective January 1, 1999, Healthsource of Massachusetts Inc. changed its name to CIGNA HealthCare of Massachusetts, Inc.

<sup>&</sup>lt;sup>3</sup> Carrier only offers a "student only" medical insured preferred provider plan.

<sup>&</sup>lt;sup>4</sup> Effective March 24, 2006, GE Group Life Assurance Company changed its name to Genworth Life and Health Insurance Company.

<sup>&</sup>lt;sup>5</sup> Effective August 31, 1996, New England Life Mutual Life Insurance Company merged into Metropolitan Life Insurance Company which is the surviving entity.

<sup>&</sup>lt;sup>6</sup> Mutual of Omaha Insurance Company reported zero insured members as of December 31, 2005.

<sup>&</sup>lt;sup>7</sup> United of Omaha Life Insurance Company reported zero insured members as of December 31, 2005.

<sup>&</sup>lt;sup>8</sup> 2005 Population Source: Table 1: Annual Estimates of Population Change for Counties of Massachusetts: April 1, 2000 to July 1, 2005 (CO-EST2005-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 16, 2006.

<sup>&</sup>lt;sup>9</sup> Total MEDICAL insured preferred provider plan members in each county divided by the 2005 population in each county.